IN THE FIFTEENTH JUDICIAL CIRCUIT COURT IN AND FOR PALM BEACH COUNTY, FLORIDA CASE NO. 50-2012-CA-023358-XXXX-MB

JAMES TODD WAGNER, SUPERCAR ENGINEERING, INC., a Florida corporation,

Plaintiffs,

vs.

WARREN MOSLER, MOSLER AUTO CARE CENTER, INC. ("MACC") a Florida corporation, d/b/a Mosler Automotive,

Defendants.

TRANSCRIPT OF HEARING PROCEEDINGS

DATE TAKEN: Wednesday, November 6, 2024

TIME: 12:11 p.m. - 12:46 p.m.

PLACE: Judge Daniel T.K. Hurley Courthouse

205 North Dixie Highway

West Palm Beach, Florida 33401

BEFORE: Judge Luis Delgado, Circuit Judge

This cause came on to be heard at the time and place aforesaid, when and where the following proceedings were stenographically reported by:

Melanie Wustrau, RMR, CRR

Job No: 383400

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Page 2
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	1	Page 3 Proceedings began at 12:11 p.m.:
	2	THE COURT: How are you doing?
	3	MR. WEBER: Good. How are you, Your Honor?
	4	THE COURT: Thank you for coming in during lunch
	5	today. I know we blocked off one hour because I do
	6	want to get out of here sooner than later.
	7	As far as this final judgment, we've gone
	8	through almost all of it. There's one count that
	9	we're addressing today.
	10	MR. WEBER: Correct, Your Honor.
	11	MR. ZAPPOLO: Your Honor, if I may, a
	12	housekeeping matter. This morning just before I was
	13	coming down here, Mr. Wagner called me and informed
	14	me that he was relieving me of my responsibilities
	15	and wants to represent himself. I informed him you
	16	can't represent SEI, so I will continue to represent
	17	SEI today. Mr. Wagner is speaking for himself.
	18	THE COURT: Okay.
	19	MR. WAGNER: I confirm that, Your Honor.
	20	MR. WEBER: I would say, Your Honor, that this
	21	is a motion regarding only plaintiff SEI's Count B.
	22	So Plaintiff Wagner really doesn't have a say in this
	23	argument.
	24	THE COURT: Mr. Zappolo?
	25	MR. ZAPPOLO: I was under the impression that we
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Page 4 were still talking about the final judgment that 1 2 would be entered that entails all the parties. THE COURT: So we're here on the final judgment 3 4 which does entail all the parties. MR. ZAPPOLO: 5 Right. THE COURT: But we tackled most of it with the 6 7 exception of the one thing and then I said based on 8 the JNOV that I would entertain motions on that one thing. 9 10 MR. ZAPPOLO: On the motion for -- I forget, they did another motion for directed verdict or 11 12 judgment on the stand of verdict as to one count, I agree with that, Your Honor. The issue is I need to, 13 if the court would indulge me, I need to address one 14 15 issue that came up last time with respect to the 16 language of the final judgment in total. 17 If I may, that actually involves MR. WAGNER: 18 the one against me personally. 19 MR. ZAPPOLO: It does. And so that issue, Your 20 Honor, is this, we had discussed the language for the final judgment and I had convinced Your Honor that 21 22 you should include the language that is in the complaint. What's interesting about this is after 23 24 that hearing, I went back and consulted with

appellate counsel and they said we didn't inject that

Page 5 1 language in there, that's Mr. Weber's language. And 2 then I compared Mr. Weber's language to the language that's actually in the complaint and it doesn't 3 4 The language that is in the final judgment doesn't match the language in the complaint and I'll 5 remind the court I had proposed a very simple final 6 judgment prior to the trial. Your Honor said you 7 8 wanted to go with Mr. Weber's final judgment that had some language in it and then work backwards from 9 10 So this is from my perspective, as I said at 11 the trial, I've never had someone make something so 12 complex as Mr. Weber did. Your Honor ruled and I respect the court's ruling. I'm not taking issue 13 14 with that. But if there's any error with this, I 15 don't want it to be from my doing, it's Mr. Weber's 16 drafting that did it. 17 We filed and we submitted as part of our 18 pretrial stipulation a very simple final judgment or proposed final judgment and then the trial was had by 19 consent of the parties. I mean, we were suing on, we 20 believed what was, well, I'll let Mr. -- I guess 21 22 Mr. Wagner can address the claim specific to him but as for SEI, the trade liable claims, Mr. Weber's 23 24 proposed final judgment, or, excuse me, yes, the 25 proposed final judgment that was actually used with

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November 06, 2024 Page 6 1 the jury doesn't even track the complaint 2 allegations. We thought we were suing on what was said in the -- what was said by Mr. Mosler, the words 3 4 that came out of his mouth that we stressed that at trial and the evidence of the words that came out of 5 Mr. Mosler's mouth were these articles and that's 6 7 going to be a whole another thing that gets all 8 twisted up in appeal, I am sure. But our perspective was and has always been we 9 sued Mr. Mosler for the words that came out of his 10 The evidence of that was the articles. 11 mouth. The articles were admitted into evidence without 12 objection and so from SEI's perspective -- from SEI's 13 perspective that is the -- what was tried is what 14 15 should be included in the final judgment. 16 I've never had, you know, do it as specific as the court wanted in this case and so Mr. Weber 17 18 drafted that. If it's in conflict, I quess we're just kind of stuck where we are. As to the other 19 20 count, Mr. Wagner --21 THE COURT: Mr. Wagner, very briefly. 22 Thank you, Your Honor. One other MR. WAGNER: bit of evidence that goes to what Mr. Mosler said to 23

the journalist, which is what the defamation is, was

in the sworn depositions of the individual

Page 7 1 journalists which were presented to the jury as testimony. So there's both the articles themselves 2 are evidence and also the testimony, the sworn 3 4 testimony of the journalists themselves are also evidence. And as I understood, and correct me if I'm 5 wrong, it is still part of the debate here is which 6 version of the final judgment Your Honor is going to 7 8 go with. I do have some prepared statements I'd like to make if Your Honor would allow it. 9 10 THE COURT: How much time is that going to take? 11 MR. WAGNER: Five minutes. 12 THE COURT: Go ahead. 13 MR. WAGNER: May I sit down? I went to a Virginia tech engineering school and Yale for an MBA 14 15 and learned about statistical process control. Statistical process control is used by Fortune 500 16 companies and multi-national corporations almost 17 18 universally as a means of insuring both quality and 19 consistency of outputs from all forms of systems 20 ranging from CNC machines to entire production lines to hospital operating rooms. There is published 21 22 adaptation of the statistical process control. It's a decades-old tool. I evaluated the sum total of the 23 24 actions taken by this court to strip the outcome of 25 my 13-year running lawsuit away from the jury, using

Page 8 this statistical process control which is used around 1 2 the world. Using assumptions that are highly advantageous to the court, this analysis tool 3 4 concludes that the 22 claims of no evidence or inference would only happen in a normal what's called 5 in control environment once every 37 billion years. 6 This is a very rare and unique moment. The predicted 7 8 life span of the universe is only 13.8 billion years. 9 So I have some testimony here that the court has deemed to be no evidence. I want to read that into 10 Trial testimony of Warren Mosler 11 the record. 12 testifying page 931, line 21 through page 932, line 14, Question -- this is reading from the exclusive 13 distribution. Ouestion is: Okay, SEI will forfeit 14 15 its exclusive distribution rights in China and 16 Thailand immediately upon failure to perform any of the two through six, terms two through six in 17 18 paragraph A provided that MACC has fulfilled its obligation to supply vehicles as described in 19 20 paragraph B. The question continues. Since MACC didn't supply any vehicles, that paragraph can't come 21 into effect, can it? 22 23 The answer: Why not? 24 Question: Well, it says provided how, provided; 25 right?

Page 9 1 Answer: Yeah. 2 Question: So the requirement from paragraph 1 3 to act as a forfeit of SCS distribution rights would 4 be that MACC has fulfilled its obligation to supply 5 vehicles? Well, a couple things. Todd was in 6 Answer: 7 charge of sales and production so he is on both sides 8 of this. Mr. Wagner, let me stop you for a 9 THE COURT: second because I think what you're doing is you're 10 11 arguing your case all over again and this is not the 12 right time to do that. What are you trying to do? What are you trying to accomplish right now? 13 14 MR. WAGNER: I want to discern what things I 15 will need to upgrade from this evidence to make it 16 considered to be actual evidence by the court. What 17 things need to be improved. I have like seven 18 different quotes I want to read into the record and 19 then ask that question. 20 THE COURT: You want to figure out what evidence 21 needs to be improved? 22 MR. WAGNER: Yes. 23 THE COURT: For what purpose? 24 MR. WAGNER: The court has discerned that none 25 of this is evidence. I want to figure out why in

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Page 10 1 case we have a second trial so I can do a better job 2 of making sure what is submitted to the jury is actually evidence. Is that fair? 3 4 THE COURT: I think I understand you. I think you're a smart man and I think you're maybe curious 5 and so you're asking these questions because you want 6 7 to ascertain some knowledge but this is not the right 8 time and this is not the appropriate vehicle and what you're asking for is what's sometimes called an 9 10 advisory opinion and we don't do that. 11 MR. WAGNER: Okay. I only have a few more 12 minutes, is it okay? 13 THE COURT: If you're going to be doing the same thing that you just did for the past couple minutes, 14 15 I don't think it's appropriate and a waste of time. 16 MR. WAGNER: May I ask some rhetorical 17 questions? 18 THE COURT: You can ask it. I don't know that 19 I'll answer it but go ahead. 20 MR. WAGNER: Okay. If the testimony that I just mentioned and the 12,000 other questions were truly 21 22 not relevant to the issues of the lawsuit, why didn't defendants object on the basis of relevance? 23

coming back and saying there is no evidence of

Next rhetorical question, if the court is now

- 1 anything for plaintiffs, why did the court allow the
- 2 trial to continue through 11 days?
- 3 THE COURT: All right, thank you very much. I
- 4 can appreciate it, but that's not what we're here for
- 5 today.
- 6 MR. WEBER: Before we do, Your Honor, I want to
- 7 note my objection to what Mr. Zappolo did. He just
- 8 threw a lot of statements out there that we object to
- 9 and we think were inaccurate and I also want to
- 10 object to what Mr. Wagner just did trying to re-argue
- and supplement what's already been argued and decided
- 12 by the court.
- THE COURT: So we're not going to re-argue
- 14 anything. As far as the work that we did last time
- 15 we were present, that's going to stand. Let's tackle
- 16 the new work now, please, so that we can reach
- 17 finality.
- 18 MR. WEBER: Thank you, Your Honor. So we're
- 19 here today on -- may I sit down, Your Honor?
- 20 THE COURT: Please.
- 21 MR. WEBER: Thank you. We're here on defendant
- 22 MACC's motion for judgment notwithstanding the
- 23 verdict as to plaintiff SEI's Count B. Okay, Your
- 24 Honor. Just that sole count. And the count is a
- 25 claim for quantum meruit regarding certain alleged

unpaid EPA approval work. I think it's undisputed 1 2 that even though the entirety of the work encompassed a larger time frame, the work at issue in Count B is 3 for the limited time frame of between April 16 to September 28, 2011. 5 Now, as set forth in our motion, we think there 6 7 is no evidence or inference that supports that MACC 8 accepted or assented to the work and that a reasonable person under the circumstances would 9 expect to pay for it because the work that was done 10 11 after April 15th was really done by plaintiff SEI for plaintiff Wagner and plaintiff SEI's benefit because 12 13 the testimony cited in our motion demonstrates that plaintiffs testified that they knew that Mr. Mosler 14 15 said that the work should stop on April 15th and 16 that's the end of it and that's cited on page 5 of our motion, trial transcript 1572, lines 3 through 17 18 10, and also at other places in our motion. And the reason that the work was for plaintiff 19 20 SEI's benefit and not defendant MACC's was because Mr. Mosler was attempting to sell defendant MACC and 21 22 there is testimony from Mr. Wagner himself that says that using the certification would allow him to take 23 24 the company in a different direction than Mr. Mosler 25 had planned.

Page 13 So we made numerous citations to the transcript, 1 2 Your Honor, and we have analyzed the exhibits in our motion and even if it can be said that defendant MACC 3 4 agreed to or assented to or that the work should be paid for, there is no evidence or inference that 5 supports an award of damages because in this case 6 7 plaintiff Wagner or plaintiff SEI testified that they 8 believed the amount of damages should be based on the hours associated with plaintiff Wagner's salary or 9 10 the value of what was created by the work during that 11 time frame. 12 So let's start with the value of what was 13 The law does not allow a party to seek the created. value to the defendant that the completed project 14 15 Instead, the measure of recovery is the represents. 16 reasonable value of the labor performed and the 17 market value of any materials furnished and that's 18 cited in the cases included in our motion, Your 19 Honor. 20 So this plaintiff SEI's request for the value of 21 what was created runs contrary to the law. The only 22 possible basis for an award of damages would be based on the reasonable value of the labor performed and 23 the market value of the materials furnished. 24 25 forth in our motion, plaintiffs' testimony was

Page 14 unclear and only gave approximations. 1 They could not 2 provide any accuracy as to the actual hours worked on the work, which is even clearer because as set forth 3 in Defendant's Exhibit 134, plaintiff Wagner admitted he was working on the work during the time frame 5 approximately 50 percent of the time. So he doesn't 6 7 know the amount of hours with any precision and he 8 doesn't know when during the relevant time frame he was working those hours. 9 Even worse, Your Honor, is that in the response, 10 11 plaintiffs have not cited any evidence that supports 12 an award of damages. Plaintiffs cite to a document that Your Honor may have been referring to when Your 13 Honor generally referenced the testimony but that 14 15 document, Plaintiff's Exhibit 109, which is included 16 in the materials, Your Honor, has, I believe, and I can tell Your Honor it's Tab H, that document would 17 18 be regarding the value of any work created which is 19 not a valid basis for an award under quantum meruit 20 and the document itself doesn't even identify that the alleged \$5 million identified there in the 21 22 document pertains to the work at issue in Count B, rather than some other certification which plaintiffs 23 24 identify also existed. 25 The other bases and we have filed a reply that

- 1 Your Honor may not have had a chance to look to at
- 2 this morning also fail plaintiffs' response to our
- 3 motion which vaguely references alleged evidence
- 4 without providing any citation to the evidence.
- 5 During trial plaintiff supposedly testified that he
- 6 believed the value of the unpaid work was 5 million
- 7 to 10 million. Again, the value of what was created
- 8 is irrelevant to the analysis.
- 9 Plaintiffs cite testimony from Mr. Mosler
- 10 allegedly. Well, if you look at the transcript, that
- 11 testimony on page 264 of the trial transcript, line
- 12 22 to page 265, line 12 isn't even from defendant
- 13 Warren Mosler. It was instead from a Ms. Klaker and
- 14 if Your Honor looks at the testimony, Your Honor
- 15 doesn't have the reply, it's not in your binder, I
- 16 can hand you a copy.
- 17 THE COURT: I just got the reply as I was
- 18 walking on the bench.
- 19 MR. WEBER: If Your Honor looks on page 5 of the
- 20 reply, we quote the missing portion of Ms. Klaker's
- 21 testimony. It states: Okay, and why would you care
- 22 whether it passed emissions? Lines 15, 16.
- 23 Answer: Because it was our product to start
- 24 with. It would be nice if it passed emissions.
- 25 She's not saying clearly and there's no

Page 16 reasonable inference that they are going to use this 1 work for the benefit of defendant MACC. 2 They are referring to a certain vehicle that was purchased by 3 plaintiff SEI itself and plaintiffs were doing the work on that vehicle for their own benefit. 5 court denied, well, initially denied a motion for 6 7 judgment that was stating the verdict as to Count C has no bearing on Count B because, in fact, the court 8 later granted the judgment notwithstanding the 9 10 verdict as to Count C. And in our reply, which we go 11 through each of these alleged evidences and we state 12 that to the extent they haven't identified the evidence, they can't rely on just vague allegations 13 that there is such evidence. 14 15 Their response argues that, as Mr. Wagner just mentioned, the odds supposedly don't support the 16 outcome in this court and that the odds would not 17 18 allow Count B to be dismissed. Well, that argument 19 is completely frivolous because litigation is 20 unpredictable. There's no odds on outcomes here. Finally, plaintiffs' attempt to shift the burden 21 22 on the elements of quantum meruit claim by saying we should have raised, assented to in our affirmative 23 24 defenses, that's an element of quantum meruit claim 25 and it's plaintiffs' burden to prove that element and

I'll reserve the remainder of my time, if any, Your 1 2 Honor, once I see with any specificity what evidence Mr. Zappolo is going to refer to in his argument. 3 4 MR. ZAPPOLO: Good morning, Your Honor, or good afternoon now. Counsel's argument about Count B is 5 that there's no evidence or inference and that's the 6 7 Is there any evidence whatsoever or is law here. 8 there even evidence that an inference can be drawn? That's a very high burden that they have to meet. 9 10 Now, what do we know? When the work was done and Mr. Mosler was advised that the certifications 11 12 had been completed and that work included the time period of April 16 to September 28, 2011, that's a 13 long time, Your Honor, that Mr. Weber -- excuse me, 14 15 Mr. Wagner was doing work on this. Mr. Mosler 16 responded, good job. That's the evidence in this 17 case. He wasn't surprised. He didn't say, what are 18 you talking about? What are you doing? Et cetera. Now, what do we also have? 19 We have counsel said 20 that there's no evidence that MACC accepted the work. 21 Well, good job, is an acceptance of the work. 22 certificate was issued to MACC. So they accepted They forwarded -- the evidence shows they 23 that. forwarded that e-mail with the certificate to 24 potential buyers, that the price that was being 25

Page 18 offered and negotiated for the company went up by a 1 2 substantial price and the evidence that we had is there's an e-mail in the record where the person says 3 that the valuation of that certification is at least \$5 million or words to that effect. 5 6 Now, they say no reasonable person would expect 7 for to pay for the work but here's what we know, Your 8 Honor. During the, quote/unquote, "contract period," MACC paid for the work. They not only expected to 9 pay for the work, they did pay for the work. 10 11 when we get outside of that contract, when we get 12 outside of that period and we're into the 4-16 to 9-28-2011 period, suddenly they are not expecting to 13 pay for the work? 14 15 Now, they said this was a different direction 16 than Mosler wanted to take the company but here's the problem, Your Honor. The trial transcript at page 17 18 264, line 22. 19 Ouestion: You were aware that Supercar 20 Engineering, Inc. through Todd Wagner was working on EPA certifications for that car; correct? 21 22 Answer: Yes. 23 Question: Okay. And why was SEI doing that? 24 Answer: Working on the certification? 25 Question: Yes, the EPA.

Page 19 So it would pass emissions. 1 Answer: The car 2 would pass emissions. Ouestion: Okay. And in your mind what did 3 4 passing emissions mean? 5 Answer: It means it would meet the requirements that the government set forth for those fumes or 6 7 whatever. 8 Question: Okay. And did you have any hopes about whether or not the car would pass emissions? 9 10 Answer: Of course we wanted it to pass. 11 And what else do we have in the record, Your 12 Honor? We have, you might recall, those big blowups of that orange car that Mr. Mosler was trying to sell 13 during the same time period. If he had EPA 14 15 certification, he could sell the car legally. If he 16 didn't, he couldn't sell the car legally. 17 Now, the -- so moving on. Counsel referred to 18 there's no evidence of damages. I call the court's 19 attention to the fact the jury asked for a 20 calculator. We don't know, we can't second-quess what the jury was thinking back in the jury room but 21 22 we do know there was testimony about Mr. Wagner's salary and we know that and to address counsel's 23 argument that there's case law that says that you 24 25 can't get the value of whatever the ultimate product

- 1 was worth or something, here's the concern about
- 2 that, Your Honor, if that was the case and that's
- 3 what the jury had ruled upon, we would have had a \$5
- 4 million verdict for this count -- 5 to 10 million.
- 5 We don't. We have what's obviously something that is
- 6 almost, and I said in my response to their motion,
- 7 we're in the 90 something percentile about the
- 8 correlation between Mr. Wagner's testimony about the
- 9 amount of time he spent, his hourly rate, et cetera,
- 10 and what the jury awarded. So I think it's pretty
- 11 clear that the jury awarded it based upon the hours
- 12 and there is record evidence to support that the
- 13 jury -- to give the jury that linchpin within or upon
- 14 which to base its judgment.
- 15 And counsel even alluded to the fact that Wagner
- 16 allotted approximately 50 percent of his time, et
- 17 cetera. There's a whole lot of testimony about that
- 18 and it's not our job now to sit here and go back and
- 19 reassess, et cetera, and sit here as the seventh
- 20 juror.
- 21 Exhibit 5, Your Honor, is another thing that
- 22 counsel doesn't address and that talks and Exhibit 5
- 23 that's in evidence, it has copies of Mr. Wagner
- 24 submitting how much his time is worth. That's within
- 25 the ultimate bill of sale for the car that was sold

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Page 21 1 to SEI. 2 Now, Ms. Klaker says it would be nice if it passed emissions but of course it would be nice if it 3 4 passes emissions because that increases the value of the company, you can infer that, because it increases 5 the value of the other cars that Mr. Mosler was 6 selling at the time, the jury could certainly infer 7 8 that, and then counsel arguments it's just about, she's only talking about SEI's car but the testimony 9 shows and the evidence shows they were trying to sell 10 11 other cars. 12 And so in conclusion, Your Honor, it's not lost on me that all argument -- every argument that I've 13 heard is in the absolutes. Anything I argue in this 14 15 case -- I think anything I've argued in this case has 16 been deemed, quote/unquote, "absolutely frivolous" or at least "frivolous" by opposing counsel. I don't 17 18 know whether the court buys into those types of 19 things but it's not lost on me that anything I say is 20 absolutely outrageous, absolutely frivolous, absolutely unheard of. 21 22 THE COURT: I wouldn't personalize it. 23 MR. ZAPPOLO: I'm not. I'm just saying that 24 it's almost like what Mr. Wagner was talking about.

Statistically, I mean, I'd be disbarred if everything

- 1 I said was absolutely frivolous.
- THE COURT: I wouldn't take it personally.
- 3 MR. ZAPPOLO: So now, you decided this motion at
- 4 least as to the companion count for the breach of
- 5 contract and everything, while the issues in the
- 6 middle of trial, while the issues were fresh in your
- 7 mind, while you had the demeanor of the witnesses, et
- 8 cetera, fresh on your mind. Now here we are a year
- 9 and a half after and they are asking you to just
- 10 basically disregard your thought process, et cetera,
- 11 about what you made contemporaneously with the
- 12 evidence as it was being admitted.
- I remind the court six people who sat in this
- 14 jury saw the issue as Mr. Wagner and SEI saw it.
- 15 They certainly didn't feel there was no inference
- 16 that could be made or absolutely no evidence. So to
- 17 say there's not even an inference, as I said before,
- 18 it's got to be the highest burden and this is -- and
- 19 I think a review of the record shows this is a type
- 20 of thing we've gone over and over and over.
- 21 So with all that being said, a year and a half
- 22 after the fact to ask you to sit as the seventh juror
- 23 we think is inappropriate. We think that --
- 24 THE COURT: I don't think they are asking me to
- 25 sit as seventh juror. I think what they are asking

Page 23 me to do is look at the legal elements in this case 1 2 and I guess my question for you is how long did he work on this? 3 4 MR. ZAPPOLO: The time period that we said, he worked on it for several months. He worked on it 5 from April 16 to September 28th, 2011. 6 7 THE COURT: How many hours? 8 MR. ZAPPOLO: He said he spent almost 50 percent of his time and he testified about how much he worked 9 and the evidence of his hourly rates, et cetera, is 10 11 found in Exhibit 5, and another thing, Your Honor, 12 they did -- his salary, by the way, it wasn't even -so that's an interesting thing because he's paid by 13 salary, it doesn't even have to be broken out by the 14 15 hour because he's salary. So we don't have to say 16 and be as precise and pinpoint specific as counsel 17 would suggest by innuendo and there's just one other bit of evidence that is in the record that I want to 18 call the court's attention to. 19 20 After the certification was obtained, the record reflects that Mr. Mosler obtained a \$50,000 21 non-refundable deposit. He didn't get that before. 22 23 So there was certainly -- from another purchaser. 24 there was certainly --25 My question to you is this, okay. THE COURT:

- 1 He worked on the certification for MACC.
- 2 MR. ZAPPOLO: Yes. Well, he worked on it for
- 3 SEI which was taken by MACC.
- 4 THE COURT: And he was paid salary by?
- 5 MR. ZAPPOLO: He was paid salary by -- his
- 6 salary was paid by MACC.
- 7 THE COURT: So he worked on something for SEI,
- 8 he was paid by MACC and so you have his salary from
- 9 MACC and what you're telling me is that is
- 10 dispositive of whatever his salary would have been
- 11 for SEI.
- 12 MR. ZAPPOLO: He worked -- well --
- 13 THE COURT: He's arguing that this is a salary
- 14 issue, not an hourly issue.
- MR. ZAPPOLO: Well, he was paid on an hourly
- 16 basis during the time. They knew he was being
- 17 paid -- excuse me, on a salary basis. They were
- 18 paying that. They were paying it.
- 19 THE COURT: So your argument is that his salary
- 20 at MACC would be the same as his salary at SEI?
- 21 MR. ZAPPOLO: Yes.
- THE COURT: Where is that in the evidence?
- MR. ZAPPOLO: Because it was.
- 24 THE COURT: Where?
- MR. ZAPPOLO: That's where he was working.

Page 25 1 MR. WAGNER: Exhibit 5. THE COURT: 2 So his salary at MACC would be his exact same salary if paid by SEI? 3 4 MR. ZAPPOLO: Yes, Your Honor. THE COURT: Where is that in the evidence? 5 6 MR. WAGNER: Your Honor, may I counsel for a 7 moment? 8 MR. ZAPPOLO: It's in Exhibit 5. It was just 9 being passed through, passed on to them and they paid 10 it. 11 THE COURT: So MACC pays SEI. 12 MR. ZAPPOLO: They were paying in credits to SEI for the car and the credits were the value of his 13 14 salary. 15 Anything else? THE COURT: 16 MR. ZAPPOLO: No, I don't think so, Your Honor. 17 THE COURT: Response? 18 MR. WEBER: Less than three minutes, Your Honor. 19 I object. I don't say everything is frivolous. 20 good job e-mail doesn't show anything. Mr. Zappolo said why didn't Mr. Mosler respond was he 21 surprised -- what are you doing? Responded good job. 22 23 They knew he was doing the work prior to April 15. 24 It's undisputed that plaintiff SEI received a credit 25 towards the purchase of the vehicle. Mr. Zappolo

- 1 mentioned an e-mail of a potential buyer. It hasn't
- 2 been identified. We don't know what he's talking
- 3 about. Mr. Zappolo says the price went up, potential
- 4 buyer after the alleged work. What evidence? It's
- 5 undisputed that the company was eventually sold for
- 6 under a million dollars. Under what Mr. Wagner was
- 7 initially trying to purchase it.
- 8 Mr. Zappolo quotes from Ms. Klaker's testimony
- 9 that's in the response. She says, oh, they were
- 10 aware he's working on certifications. Of course.
- 11 SEI got paid for the first time frame which is not at
- 12 issue. The second time frame is the one at issue.
- 13 Nowhere in the testimony does it say from Ms. Klaker
- 14 what time frame is being referred to there.
- There's no evidence about what the blowups of
- 16 the orange car they were trying to sell were and as
- 17 Your Honor pointed out, Mr. Zappolo cannot say with
- 18 any accuracy or precision how many hours were worked.
- 19 All we have is approximation of 50 percent of the
- 20 time and approximately an amount.
- 21 So based on the law, there is no evidence or
- 22 inference that supports with accurate precision an
- 23 award of damages for Count B.
- THE COURT: Thank you. Anything else?
- MR. WEBER: No, Your Honor.

November 06, 2024 Page 27 1 MR. ZAPPOLO: Just, Your Honor, the trial 2 transcript on Mosler's testimony continues, the question was: Okay. Do you remember what your 3 4 response was when talking about that e-mail? His response, his answer: 5 I think I was very pleased when he received it. Meaning the EPA 6 7 certifications. 8 Question: Okay. Would the phrase, good job --9 I was interrupted. Answer: Yes, definitely. 10 11 THE COURT: I think that's the least problematic 12 part of your argument. 13 MR. ZAPPOLO: As far as counsel's argument, all of his argument is to infer that there's -- that 14 15 everything that we say is just wrong or what have 16 you. 17 THE COURT: No, I don't think so. I think he's 18 saying that there's a deficiency in the evidence. 19 That's his argument. 20 MR. ZAPPOLO: We're saying that if you look at 21

- the evidence that is in the record in the light most
- 22 favorable to us, as you must, and you make all
- reasonable inferences in our favor, as you must, that 23
- 24 the jury could certainly make the findings.
- 25 I think if I look at the evidence, THE COURT:

```
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     maybe he worked 50 percent of the time for a salary
 1
     that wasn't determined and I think those damages are
 2
 3
     speculative. JNOV is granted.
 4
          MR. WEBER:
                      Thank you, Your Honor. I think we
 5
     have everything we need now to prepare the final
     judgment unless Mr. Zappolo disagrees.
 6
 7
          MR. ZAPPOLO: No, I believe you are correct.
 8
          THE COURT: All right. Thank you very much,
 9
     gentlemen, please have a great day.
                      Thank you, Your Honor.
10
          MR. WEBER:
          MR. ZAPPOLO: Thank you, Judge.
11
12
          THE BAILIFF: Court is adjourned.
13
          (Proceedings concluded at 12:46 p.m.)
14
15
16
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18
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24
25
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1
                           COURT CERTIFICATE
 2
 3
 4
 5
    STATE OF FLORIDA
   COUNTY OF PALM BEACH )
 7
 8
           I, Melanie Wustrau, Registered Professional Reporter,
9
    State of Florida at Large, certify that I was authorized to and
10
   did stenographically report the foregoing proceedings and that
11
12
    the transcript is a true and complete record of my stenographic
13
   notes.
14
15
16
           DATED this 22nd day of November, 2024.
17
18
19
           Melanie Wustran
20
21
           Melanie Wustrau, RMR, CRR
22
23
24
25
```

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